

GN NETCOM PARTNER TERMS & CONDITIONS

To join the Jabra Partner Program and become an Authorized Partner (Registered, Silver or Gold), you must fill out the application form located at <u>www.jabra.com/jabrawin</u>.

Jabra will review your application within 30 days of receipt and in its sole discretion determine if you are eligible to become an Authorized Partner or not. If your application is approved, Jabra will send you a confirmation with login details to the Jabra PartnerNet

As an Authorized Partner you shall at all times use best endeavors to:

- display, promote, demonstrate, market, and sell the products;
- maintain and stock (i) an adequate supply of the products to satisfy the demand of your customers and (ii) a broad selection of Jabra's products;
- employ qualified personnel with detailed knowledge of the specifications, features and use of the products;
- provide quality support for all your Jabra customers;
- preserve and enhance the reputation and goodwill of GN Netcom and the products, and avoid any illegal or unethical actions, including without limitation "bait and switch" practices;
- maintain your operations in conformance with normal business practices; and
- conduct and maintain operations in strict compliance with all applicable laws, regulations, and ordinances and never engage in any unfair trade practices.
- The Authorized Partner shall indemnify and hold GN Netcom harmless from and against any loss, claim, cost, expenses, demands or liability, including costs of litigation and attorney's fees, as may be incurred in defending any civil, criminal, or administrative action brought against GN Netcom, its officers, employees, or agents arising out of or in any way connected to any act, neglect or default of the Authorized Partner in performance or non-performance as an Authorized Partner.
- The Authorized Partner shall buy all Jabra products intended for resale from a Jabra Authorized Distributor
- The Authorized Partner shall at all times comply with GN Netcom's brand guidelines regarding sale and promotion of the products. A copy of the guidelines can be found on the Jabra PartnerNet.
- Information regarding your current partner status is available on the Jabra PartnerNet.
- Partner Program benefits and requirements can be found on Jabra PartnerNet as amended from time to time. GN
 Netcom shall always be entitled to change and/or update the benefits and requirements with a prior notice of 1
 month. Such change and/or update will be posted on the PartnerNet. GN Netcom shall under no circumstances be
 liable towards the Authorized Partner for any changes to its status as an Authorized Partner, including changes in
 partner level.
- Partner level status will be reviewed yearly every December 31st. If the authorized Partner has met the Partner Program requirements, the Authorized Partner shall be entitled to renew its current status. If the Authorized Partner has not met the Partner Program requirements, GN Netcom and the Authorized Partner may agree on a new partner level status.
- This Terms & Conditions may be terminated by either party without cause or incurring liability toward the other party upon 30 days' prior written notice to the other party.
- These Terms & Conditions shall be governed by the laws of Denmark